

Message Text

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ACTION EUR-25

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E.O. 11652: N/A
TAGS: ETRD PL
SUBJECT: COMMERCIAL OPPORTUNITIES IN CONSTRUCTION AND
BUILDING MATERIALS INDUSTRY: VISIT OF DR.
MARIAN DABROWSKI

REF: STATE 008864 AND PREVIOUS

FOR COMMERCE/BEWT-LOTARSKI

1. ON JANUARY 15, DR. MARIAN DABROWSKI, SCIENTIFIC
ADVISOR TO THE MINISTER OF CONSTRUCTION AND BUILDING
MATERIALS, INFORMED EMBASSY OFFICERS IN SOME DETAIL
ABOUT HIS PLANS TO EXPLORE POSSIBILITIES FOR EXPANDING
COMMERCIAL TIES WITH U.S. MANUFACTURERS OF BUILDING
MATERIALS DURING HIS FORTHCOMING TRIP TO THE U.S.

2. PRIMARY PURPOSE OF DABROWSKI'S TRIP,
WHICH BEGINS JANUARY WLU AND MAY LAST UP TO TWO MONTHS,
IS TO CONDUCT REVIEW OF VARIOUS PL-480 COOPERATIVE
RESEARCH PROJECTS FINANCED BY HEW, EPA, HUD, NSF,
AND BUREAU OF STANDARDS. IN ADDITION, HE PLANS TO
MEET WITH JOHNS-MANVILLE, TEXAS REFINERY COMPANY,
DWORKOWITZ AND ASSOCIATES, AND PERHAPS OTHER U.S.14
COMPANIES TO DEVELOP PLANS FOR - 529-WEEK VISIT IN
MARCH OR APRIL OF THIS YEAR BY A SIX-MAN DELEGATION
FROM MINISTRY OF CONSTRUCTION AND BUILDING MATERIALS.
DELEGATION PROBABLY WILL BE LED BY DIRECTOR OF MINISTRY'S
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BUILDING MATERIALS DEPARTMENT. IN PART, THIS VISIT

WILL BE IN RESPONSE TO INVITATION ISSUED BY JOHNS-MANVILLE PRESIDENT W.R. GOODWIN FOLLOWING HIS PRESENTATION IN WARSAW LAST MAY (SEE WARSAW A-173, MAY 31, 1973), AND REFLECTS SERIOUS INTEREST ON POLISH SIDE IN PROPOSALS SUBSEQUENTLY MADE BY JOHNS-MANVILLE FOR COMMERCIAL COOPERATION AND COPRODUCTION REGARDING VARIOUS TYPES OF BUILDING AND INSULATION MATERIALS.

3. DABROWSKI SAID INTEREST OF CONSTRUCTION MINISTRY DELEGATION WILL BE FOCUSED ON BUILDING MATERIALS AND THE TECHNOLOGY OF PRODUCTION OF BUILDING MATERIALS, PARTICULARLY ASBESTOS, CONCRETE, PLASTICS, ALUMINUM, AND GLASS, INCLUDING GLASS FIBRE SAND OTHER THERMIC AND ACOUSTIC INSULATION MATERIALS. OF SOMEWHAT LESSER INTEREST IS MODERN EQUIPMENT FOR PRODUCTION OF CEMENT. POSSIBLE TRANSACTIONS WHICH DELEGATION WILL WISH TO EXAMINE ARE (A) OUTRIGHT PURCHASE OF MATERIALS OR EQUIPMENT, (B) COPRODUCTION, AND (C) PURCHASE OF LICENSES AND KNOW-HOW. DABROWSKI SAID THIS PARTICULAR DELEGATION WILL NOT HAVE RESPONSIBILITY FOR MECHANIZATION OF CONSTRUCTION, A FIELD WHICH IS RESPONSIBILITY OF OTHER PERSONS IN HIS MINISTRY.

4. F.Y.I. SOME MONTHS AGO, DABROWSKI INFORMED US THAT HIS MINISTRY HAD PURCHASED 60 HYDRAULIC CONSTRUCTION CRANES FROM GROVE-BECO CORP. OF SHADY GROVE, PA., UAT COST OF ABOUT \$6 MILLION, AND THAT DABROWSKI WAS EXPLORING POSSIBILITY OF REACHING INDUSTRIAL COOPERATION AGREEMENT WITH GROVE-BECO FOR ASSEMBLY AND PARTIAL MANUFACTURING FACILITY IN POLAND. GROVE-BECO PRESIDENT ROBERT MEYNARD HAS BEEN INVITED BY CONSTRUCTION MINISTRY TO VISIT POLAND IN MARCH CONCERNING SUCH AN AGREEMENT, AND THEREFORE DABROWSKI DOES NOT PLAN TO VISIT THE COMPANY ON CURRENT U.S. TRIP. END F.Y.I.

5. DABROWSKI WELCOMED OUR RECOMMENDATION THAT EMBASSY ASK DEPARTMENT OF COMMERCE TO ARRANGE MEETING FOR HIM WITH CONSTRUCTION AND BUILDING MATERIALS EXPERTS IN COMMERCE, AND WITH WASHINGTON-BASED INDUSTRIAL ASSOCIATION. UNCLASSIFIED

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TION IN BUILDING MATERIALS FIELD, IN ORDER TO ACQUAINT HIM WITH LATEST U.S. DEVELOPMENTS IN BUILDING MATERIALS AND POSSIBLY AS WELL AS WITH ADDITIONAL U.S. MANUFACTURING COMPANIES.

6. ACTION REQUESTED: COMMERCE REQUESTED TO SCHEDULE MEETING AT COMMERCE AND WITH APPROPRIATE INDUSTRIAL ASSOCIATION, AS INDICATED ABOVE, IN CONSULTATION WITH

DR. ROMAN WOJNICKI, SCIENCE ATTACHE AT POLISH EMBASSY
IN WASHINGTON, WHO HAS DETAILS OF DABROWSKI'S U.S.
ITINERARY. WE UNDERSTAND DABROWSKI WILL BE IN
WASHINGTON DURING PERIOD OF JANUARY 21-FEBRUARY 4.
SCHEDULING OF APPOINTMENTS FOR DABROWSKI WITH INDIVIDUAL
U.S. COMPANIES SHOULD BE DONE BY COMMERCE ONLY AFTER
CONSULTING WITH DABROWSKI. EMBASSY WOULD APPRECIATE
BEING ADVISED OF OUTCOME OF THIS EFFORT. WE WILL
INFORM ALBERT PLANAGAN (BEWT/TDAD) DURING HIS VISIT
HERE NEXT WEEK OF PLANS FOR POLISH DELEGATION VISIT IN
SPRING, AND SUGGEST PLANAGAN MIGHT ALSO MEET WITH
DABROWSKI AFTER THE FORMER'S RETURN TO WASHINGTON ON
JANUARY 27.

DAVIES

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